

H3C: The Leader in Digital and Al Solutions



Huawei-3Com

Huawei & 3Com Joint Venture

2010

H₃C

HP/HPE Subsidiary

2016

NEW H3C

Tsinghua Unigroup & HPE

Digital & Al Leadership

Committed to becoming the most trusted partner for customers in their journey toward business innovation, digital transformation, and intelligent upgrade

Al-ready Infrastructure

Comprehensive digital infrastructure capabilities, spanning across computing, storage, networking, security, terminal and related domains

One-stop Digital Solutions

One-stop digital platform that includes cloud computing, big data, AI, Industrial Internet, information security, intelligent connectivity, edge computing and unified O&M, as well as end-to-end technical services



110,000,000+ Live Facilities



18,000+ Employees

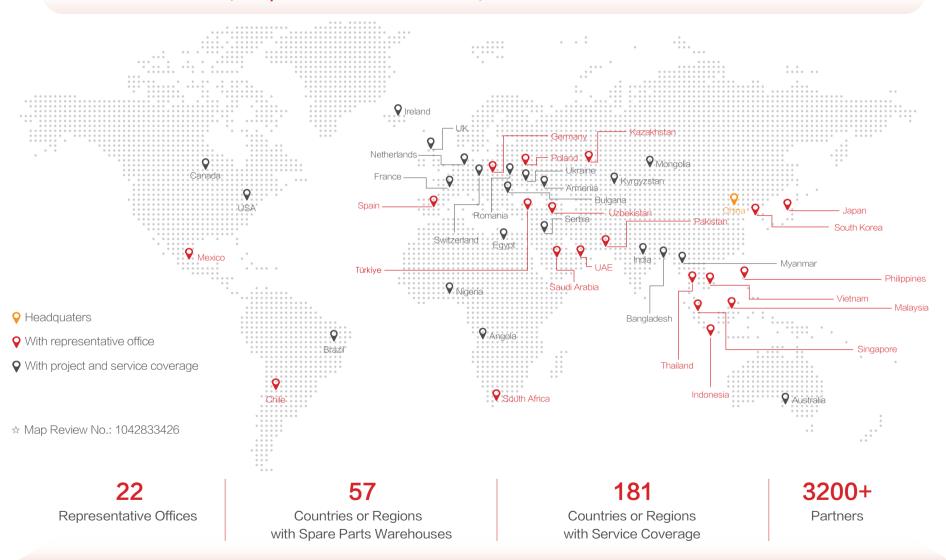


USD 7.6 Billion
Annual sales revenue (2024)

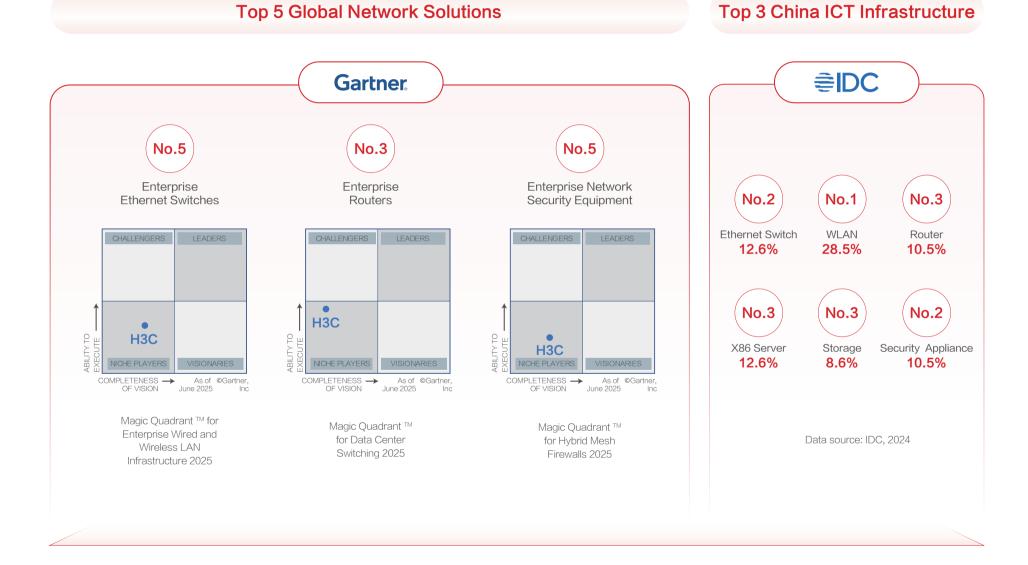
- ★ Data source: Unisplendour Corporation Limited (UNIS) 2024 annual report
- ★ Converted into United States dollars ("USD") using the closing rate at the end of 2023 of USD1.00 = CNY7.27

Rapid Growth in Overseas Business

118% CAGR(Compound Annual Growth Rate) in H3C Brand Overseas Revenue Since 2019



Market Share in 2024



Enable Digital Transformation in Various Industries



Supporting Digital Transformation Globally



Carrier



Telefónica Spain

H3C CAS migration enables Telefónica achieves 10% CPU efficiency gain and seamless scalability.



Internet



PLAION Germany

H3C SD-WAN accelerates PLAION's global game innovation across 40+ sites.



Healthcare



Hokkaido Sapporo Heart Center Japan

H3C one-stop infrastructure powers Japan's top cardiac center with unified IoT access for 2.000+ medical terminals.



Government



PAGASA Philippines

H3C HCI powers PAGASA's weather forecasting with scalable, Al-driven solutions for climate resilience in the Philippines.



Government



NITB Pakistan

H3C UIS solution provides unified cloud platform services for 100% compatible e-governance infrastructure across all Pakistani ministries.



Transportation



Boten-Vientiane Railway Laos

H3C end-to-end network and security solution powers China-Laos BRI's first automated cross-border rail system.



Education



PNRU Thailand

H3C powers the largest and most unique concurrent examination center in Thailand with a full-stack solution.



Education



UTAR Malaysia

H3C Cloudnet and WLAN products enables cloud-managed, scalable wireless for 20.000+ students.



Manufacturing



Goertek Ngee An Industrial Park Vietnam

H3C full-stack ICT infrastructure ensures 45M-unit/year smart hardware production with industrial-grade security.

Building Open & Blooming Business Ecosystem



Win Partner, Win Market

Al in ALL & Al for ALL Strategy

AI in ALL

Al-Ready Infrastructure

Computing

Diverse Compute Power

X

Connectivity

High-quality Connection

Al for ALL

Powering Industry Innovation

"1" LinSeer LLM

Region-Exclusive, Al Agent, Data Private, Value-Dedicated

"N" Eco-Optimized LLM

Customization, Adaptable, Scenario-based Solution for Industries

H3C Synergy Ecosystem

Market-Driven R&D

Cutting-edge Technical Alliance

Partner First

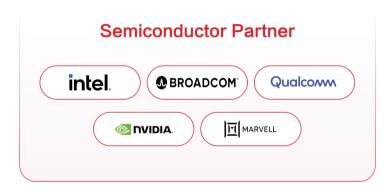
Localized Guideline

Pioneer of Technical Innovation













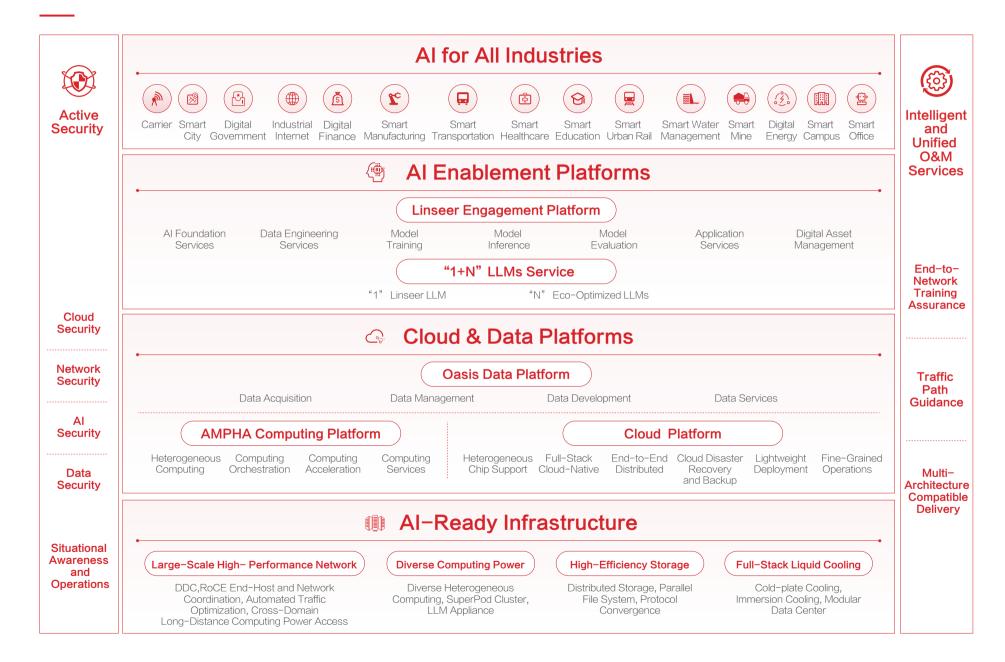


16,000+Patents (Until 2025, Mar.)



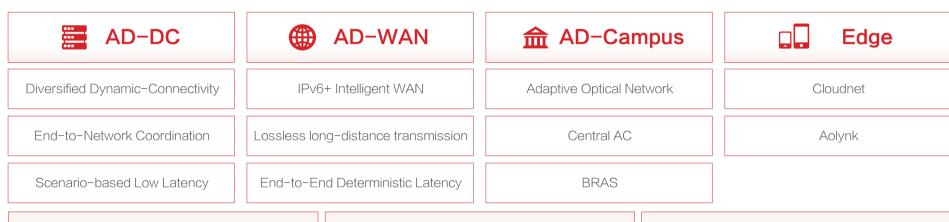
90%
Invention applications

H3C LinSeer AI Solution



Digital Infrastructure - Intelligent Connectivity

H3C drives its strategy with "Dual-A Empowerment" — Application Driven and Al Driven — to build an intelligent, converged, simplified, trustworthy, and ultra-broadband network foundation for three key scenarios: campuses, data centers, and wide area networks (WAN).



Cloud-Native & Al-Native

Cloud-native Network OS, Al-native produc

Open Ecosystem

Heterogeneous & Fully Programmable

Green & Low-Carbon

Full-scenario energy efficiency management

Cloud-Native OS: Comware

Al-Native Products











Digital Infrastructure - Intelligent Computing

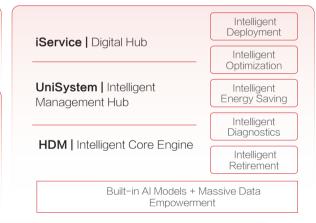
H3C Intelligent Computing provides Al-Oriented Evolvable Architecture, Endogenous Al OS & Management Hub, and AGI-Embracing Diverse Computing Power System, covering general computing, Al computing, edge computing, business critical computing, scientific computing and elastic computing.

Evolvable Architecture for Al

OS and Management Hub for Endogenous AI

Embrace AGI Diverse Computing Power System

Data Center Strong Performance **Operating System** High availability Easy maintenance NingOS General Heterogeneous НΑ Elastic HPC **Diverse Computing** Computing Computing Computing Computing **Power Architecture** Modular Green & Low UniServer Edge Efficient Reshape Carbon Computing design System Architecture









Al Computing





Business Critical Computing



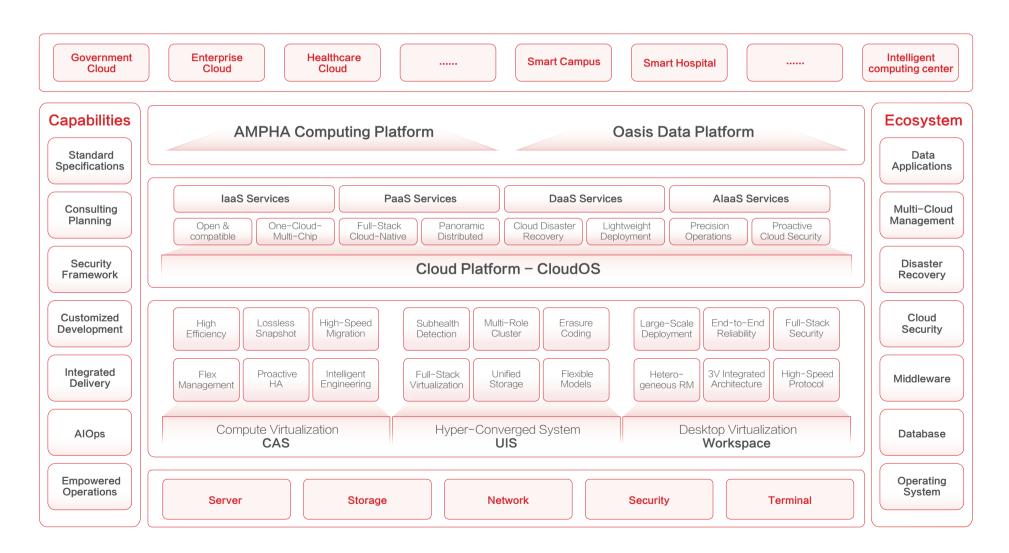
Elastic Computing



Server Management Platform

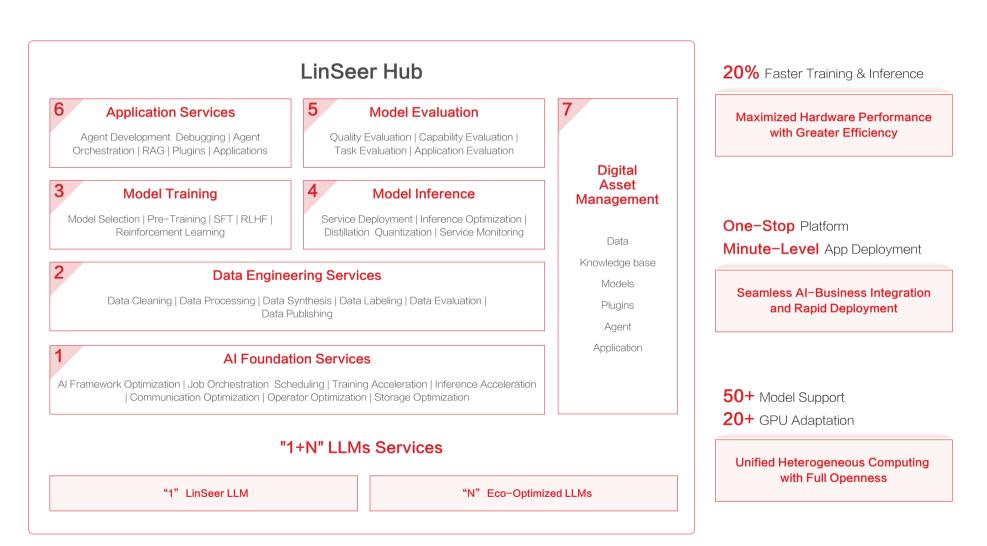
Cloud & Data Platform

For AI computing scenarios, the CloudOS platform enables unified management and resource scheduling across public, hybrid, and private clouds.

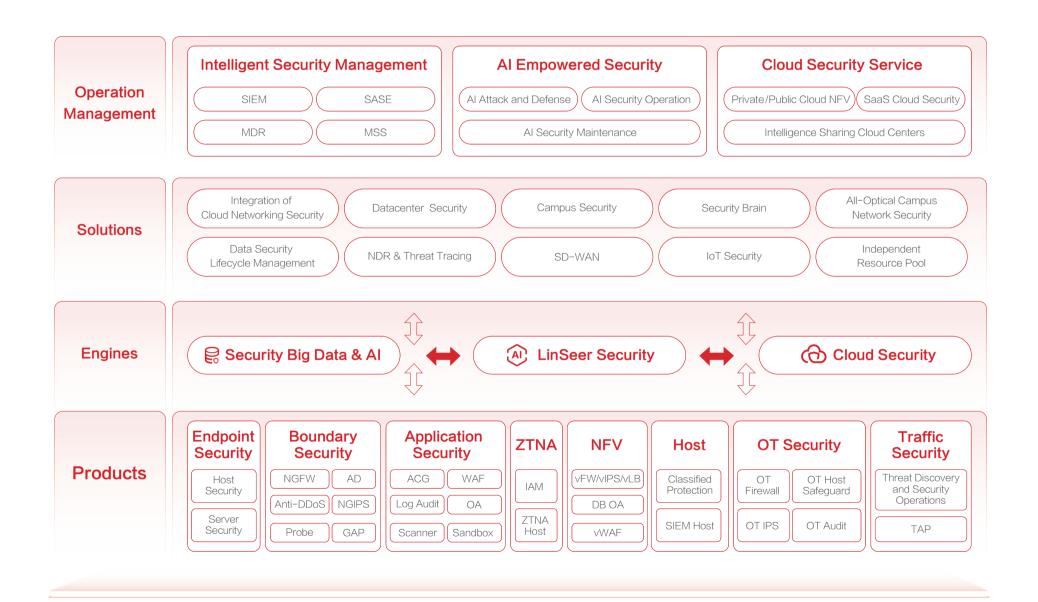


Al Enablement Platforms

H3C LinSeer Hub, powered by full-stack Al capabilities, offers a one-stop service platform covering the full lifecycle of large models.



H3C Active Security Framework



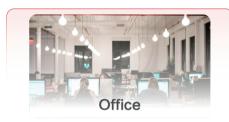
H3C Aolynk, A New Choice for You

Smarter Networks, Simplified Management

High-Quality Connectivity Anywhere



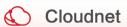


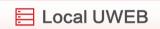












Easy Solutions, Higher ROI





Easy Deliver & Maintenance

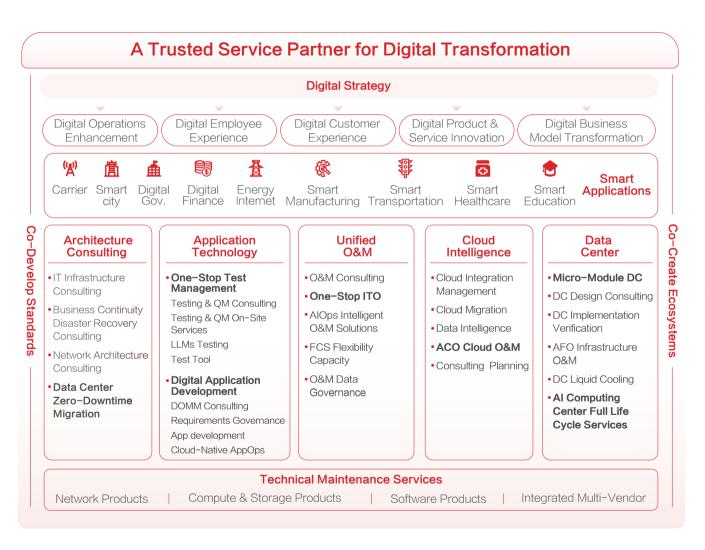






H3C Technical Service, For More Possibilities

H3C leverages 30 years of service expertise to deliver intelligent, visual, and exclusive service models that simplify operations and empower customers to focus on Al-driven business innovation.



Robust Technical Service System

- 1,500+ technical service engineers
- 1,600+ certified service partners
- 130+ spare parts centers
- 400+ call center seats

Extensive Professional Service Experience

- **30+** years of cross-industry professional service experience
- 100,000+ technical knowledge cases
- 35+ years of infrastructure design experience, 2,000+ cases, 5,000+ disaster recovery drills
- Built IT O&M systems for 3,000+ high-end industry users
- 850+ global data center cases

Vision & Mission



H3C is committed to continuously winning customer trust and credibility through highly creative technical innovation and highly caring service

Vision Mission

Shaping the Digital Future for a Better Life

H3C is committed to becoming our customers' most trustworthy partner for their business innovation and digital transformation

Sustain ESG Practice & CSR Fulfillment



Environmental Technologies

- Green tech enabling low-carbon transition
- Tracking carbon footprints across 64 products, paving low-carbon pathways
- Green management system cutting emissions



Social Technologies

- Inner Mongolia Carbon
 Forest: 56,000 trees planted
- Tech for Education: Donating equipment, funding schools, digital classrooms
- Tech for Nature: Using ICT to protect species



Governance Technologies

- Upholding positive values: integrity, compliance, and fair competition
- Implementing full lifecycle supply chain management
- Partnering with UNGC & RBA for SDGs

Green Factory



Equity in Education



Pilot Forest



Biodiversity Conservation



Participation in UNGC



Contact Us

For inquiries, reach us at intlbusiness@h3c.com.

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